



UNIVERSITY OF
KWAZULU-NATAL™
INYUVESI
YAKWAZULU-NATALI

EXTENDED LEARNING

Managing for Impact New Managers Programme



In today's fast paced competitive business environment, the demand for good managers and leaders far exceeds supply. This programme focuses on the process skills that new and emerging managers require to work with, and mobilise people in order to achieve tangible results in and across respective business units of the organisation. The shift from managing self to managing others requires a different set of capabilities, in order to bring out the best in the manager and the team. This is often a challenge for new managers, who have to move beyond the known base of technical and task familiarity and embrace a new challenge of working with others to achieve results. The people you work with will depend on you for direction, support, shared experience and knowledge, and ultimately, excellent leadership.

Through this programme you will understand the power of managing people for impact, using proven processes to achieve lasting results.

STARTS 12 NOVEMBER 2014

OUR WORLD IS CHANGING...SHOULDN'T YOU?

Managing for Impact New Managers Programme

How you will benefit. You will learn to:

- Understand the context and requirements of management in a globally competitive market driven environment
- Master yourself in a team environment
- Refine your personal leadership brand
- Employ tools to aid in managing conflict, manage diversity and improve communication (using the TKI assessment inventory)
- Apply content and process skills to manage effectively in your organisation
- Execute your new role with confidence

Key focus areas:

- Managing self
- The nature of leadership characterising successful organisations in today's business environment
- To deepen one's understanding of personal style in relating to others in the workplace using the MBTI assessment inventory
- Managing others
- The need for agile teams in organisations today
- To explore the leadership strategies required in the various stages of a team's development
- Managing Performance and Productivity
- Using coaching as a management tool
- Introducing change into a team and dealing with resistance

Who should attend:

- Young managers and technical specialists
- Supervisors, team leaders and junior managers
- Recently appointed first-time and prospective managers

Delegates will be required to complete the following assessments online (the details will be sent you) before the programme commences:

- MBTI assessment inventory
- TKI assessment inventory

Entrance requirements:

- National Senior Certificate (NSC)
- Minimum of three year's work experience

Programme fee:

The Course fee of R9 900 (incl.VAT) covers tuition, instruction material, assessment inventories, lunches and refreshments.

Estimated level:

Level Five on the National Qualifications Framework (NQF).

Duration:

Three days (08:00 – 16:00)

Facilitators include:



Karen Ortlepp is an Industrial Psychologist with a PhD from Wits University. She has lectured in the Wits Psychology Department, Wits Business School and with the School of Management at the University of KwaZulu-Natal.

Karen has had corporate experience with ABSA and SAB and has facilitated team and leadership interventions with a range of organisations through the Management Development Unit at Wits Business School and the Consultancy, Leadership Action and Alignment.



Lisa Kinnear is a partner at Leadership Insight, a KZN based organisational development consultancy specialising in leadership coaching, team development and organisational change. She has recently completed her PhD at UKZN and has a Masters of Management (Strategic HR) from Wits. Her doctoral research focused on emerging models of power amongst South African women business leaders. Lisa has lectured part-time at

both Wits Business School and UKZN, and has had corporate experience as a HR Development Manager at De Beers and as an internal Organisational Development Consultant at Investec Bank. Lisa has consulted independently to organisations for the past 19 years. She established Leadership Insight 8 years ago with her partner, Karen Ortlepp, and together they facilitate leadership development and change management interventions.



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UKZN Extended Learning (UEL) is committed to enrichment through lifelong learning, by providing high quality credit and non-credit bearing short courses and academic programmes in collaboration with schools and colleges of the University of KwaZulu-Natal. In a fast changing environment, developing relevant and useful skills and knowledge, and the capacity to deliver results, is more important than ever. Our courses are designed using the very best methods by combining content, based on both tried and tested results, and recent cutting edge research, with interactive experiential teaching and learning from local and international faculty and guest speakers.

Business and Management Courses

- Certificate in Business Administration
- Certificate in Public Administration
- Managing for Impact (NEW MANAGERS)
- Finance for Non-Financial Managers
- Competent Project Management
- Supply Chain Management
- Management Development Programme

CONTACT INFORMATION

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