

Managing for Impact

New Managers Programme



In today's fast paced competitive business environment, the demand for good managers and leaders far exceeds supply. This programme focuses on the process skills that new and emerging managers require to work with and mobilise people in order to achieve tangible results in and across respective business units of the organisation. The shift from managing self to managing others requires a different set of capabilities, in order to bring out the best in the manager and the team. This is often a challenge for new managers, who have to move beyond the known base of technical and task familiarity and embrace a new challenge of working with others to achieve results. The people you work with will depend on you for direction, support, shared experience and knowledge, and ultimately, excellent leadership.

Through this programme you will understand the power of managing people for impact, using proven processes to achieve lasting results.

Managing for Impact New Managers Programme

How you will benefit. You will learn to:

- Understand the context and requirements of management in a globally competitive market driven environment
- Differentiate between styles of leadership
- Develop analytical and critical thinking through case studies
- Adopt a systems/problem solving approach to challenges
- Build effective and efficient teams
- Employ tools to aid in managing conflict, manage diversity and improve communication
- Understand the core tenets of effective management and the essence of leadership, in managing the people in the organisation for impact and results
- · Execute your new role with confidence

Key focus areas:

- The Context and Challenges of Management in a Globally Competitive Market-Driven Environment
- · Leadership Styles
- · Analytical and Critical Thinking
- Systems Thinking, Problem Solving and Planning
- Dynamic Teams Alignment and Productivity
- Managing Conflict, Diversity and Communication
- The Tenets of Good Management
- Execution with Confidence

Who should attend:

- · Young managers and technical specialists
- Supervisors, team leaders and junior managers
- · Recently appointed first-time and prospective managers

Entrance requirements:

- National Senior Certificate (NSC)
- Minimum of three year's work experience

Programme fee:

The course fee of R9 900 (incl. VAT) covers tuition, instruction material, lunches and refreshments.

Estimated level:

Level Five on the National Qualifications Framework (NQF).

Duration:

Three days (08:00 - 16:00)

Facilitators include:



Karen Ortlepp is an Industrial Psychologist with a PhD from Wits University. She has lectured in the Wits Psychology Department and the Wits Business School and with the School of Management at the University of KwaZulu-Natal.

Karen has had corporate experience with ABSA and SAB and has facilitated team and leadership interventions with a range of organisations through the

Management Development Unit at Wits Business School and the Consultancy, Leadership Action and Alignment.



Lisa Kinnear is a partner at Leadership Insight, a KZN based organisational development consultancy specialising in leadership coaching, team development and organisational change. She has recently completed her PhD at UKZN and has a Masters of Management (Strategic HR) from Wits. Her doctoral research focused on emerging models of power amongst South African women business leaders. Lisa has lectured part-time at

both Wits Business School and UKZN, and has had corporate experience as a HR Development Manager at De Beers and as an internal Organisational Development Consultant at Investec Bank. Lisa has consulted independently to organisations for the past 19 years. She established Leadership Insight 8 years ago with her partner, Karen Ortlepp, and together they facilitate leadership development and change management interventions.





UNIVERSITY OF KWAZULU-NATAL

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Graduate School of Business and Leadership

Located on the Westville Campus of the University of KwaZulu-Natal, the GSB&L is eight kilometres away from the Durban and Pinetown CBD's. Situated within an environmental conservancy, the Westville campus combines state of the art infrastructure with beautiful natural surroundings. The School has a 350 seater auditorium, a ground floor lecture theatre that seats 110, a lecture theatre that seats 70, two 30 seater training venues, 10 study rooms, a 35 seater LAN and a Library Resource Centre.

Business and Management Courses

- · Certificate in Business Administration
- · Certificate in Public Administration
- Managing for Impact (NEW MANAGERS)
- · Finance for Non-Financial Managers
- · Competent Project Management
- Supply Chain Management
- Management Development Programme

CONTACT INFORMATION

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DURBAN

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