



UNIVERSITY OF  
KWAZULU-NATAL™  
INYUVESI  
YAKWAZULU-NATALI

**EXTENDED  
LEARNING**

## Managing for Impact (New Managers Programme)



Durban

OUR WORLD IS CHANGING... SHOULDN'T YOU?



# Managing for Impact (New Managers Programme)

## About this course:

In today's fast paced competitive business environment, the demand for good managers and leaders far exceeds supply. This programme focuses on the process skills that new and emerging managers require to work with, and mobilise people in order to achieve tangible results in and across respective business units of the organisation. The shift from managing self to managing others requires a different set of capabilities, in order to bring out the best in the manager and the team. This is often a challenge for new managers, who have to move beyond the known base of technical and task familiarity and embrace a new challenge of working with others to achieve results. The people you work with will depend on you for direction, support, shared experience and knowledge, and ultimately, excellent leadership.

Through this programme you will understand the power of managing people for impact, using proven processes to achieve lasting results.

## How you will benefit. You will learn to:

- Understand the context and requirements of management in a globally competitive market driven environment
- Master yourself in a team environment
- Refine your personal leadership brand
- Employ tools to aid in managing conflict, manage diversity and improve communication
- Apply content and process skills to manage effectively in your organisation
- Execute your new role with confidence

## Key focus areas:

- Managing self
- The nature of leadership characterising successful organisations in today's business environment
- Managing others
- The need for agile teams in organisations today
- Exploring the leadership strategies required in the various stages of a team's development
- Managing performance and productivity
- Introducing change into a team and dealing with resistance

## Who should attend:

- Young managers and technical specialists
- Supervisors, team leaders and junior managers
- Recently appointed first-time and prospective managers

## Entrance requirements:

Matric and/or relevant industry experience

## Dates:

For updated course dates, please contact us or see our website: [www.ukznextendedlearning.com](http://www.ukznextendedlearning.com)

## Facilitators include:



### Dr Shamim Bodhanya

Shamim is a scholar-practitioner and has an engineering degree, an MBA and a PhD. He is a researcher, facilitator, and keynote speaker who draws on inter-disciplinary research to work with complex real-world problems and social complexity. His areas of specialisation include systems methodologies, inter-disciplinarity and mixed-methods research, system dynamics modelling, complexity theory, interactive teaching and facilitation, and strategic leadership. The application of his research and facilitation work spans public, private and civil society sectors. He has trained hundreds of delegates over a period of more than a decade. Shamim has led both research and intervention teams, within single organisations and in multi-stakeholder project contexts. Shamim is the Chairman of the board of directors of the Institute of Natural Resources (INR) and a member of the Institute of Directors (M.Inst.D). He is a former academic at the Graduate School of Business and Leadership at UKZN.



### Dr Cecile Gerwel Proches

Cecile is a lecturer at the Graduate School of Business and Leadership at UKZN. She is involved in lecturing on the Postgraduate Diploma in Leadership and Management (PGDLM) and the Master of Commerce in Leadership Studies (MCLS). She has completed her PhD examining the use of systems methodologies to investigate social complexity in a sugar milling area. Her research and consulting interests include leadership, change management, and training and development.

## Programme fee:

The programme fee of R7 860 (incl. VAT) covers tuition, instruction material, lunches and refreshments

## Duration:

Three days

## Contact:

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