



UNIVERSITY OF  
KWAZULU-NATAL™  
INYUVESI  
YAKWAZULU-NATALI

# EXTENDED LEARNING

## Managing for Impact (New Managers Programme)



Durban

# Managing for Impact (New Managers Programme)

## Programme overview & objectives:

In today's fast paced competitive business environment, the demand for good managers and leaders far exceeds supply. This programme focuses on the process skills that new and emerging managers require to work with, and mobilise people in order to achieve tangible results in and across respective business units of the organisation. The shift from managing self to managing others requires a different set of capabilities, in order to bring out the best in the manager and the team. This is often a challenge for new managers, who have to move beyond the known base of technical and task familiarity and embrace a new challenge of working with others to achieve results. The people you work with will depend on you for direction, support, shared experience and knowledge, and ultimately, excellent leadership.

Through this programme you will understand the power of managing people for impact, using proven processes to achieve lasting results.

## How you will benefit. You will learn to:

- Understand the context and requirements of management in a globally competitive market driven environment
- Master yourself in a team environment
- Refine your personal leadership brand
- Employ tools to aid in managing conflict, manage diversity and improve communication
- Apply content and process skills to manage effectively in your organisation
- Execute your new role with confidence

## Key focus areas:

- Managing self
- The nature of leadership characterising successful organisations in today's business environment
- Managing others
- The need for agile teams in organisations today
- Exploring the leadership strategies required in the various stages of a team's development
- Managing performance and productivity
- Introducing change into a team and dealing with resistance

## Who should attend:

- Young managers and technical specialists
- Supervisors, team leaders and junior managers
- Recently appointed first-time and prospective managers

## Entrance requirements:

- National Senior Certificate (NSC)
- Minimum of three years work experience

## Dates:

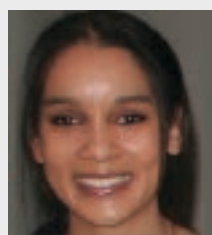
For updated course dates, please contact us or see our website:  
[www.ukznextendedlearning.com](http://www.ukznextendedlearning.com)

## Facilitators include:



### Rob Goldman

Rob has over 25 years' experience working in the Human Resources field in multinational businesses. Until recently going solo he was Group Learning & Development Manager at Illovo Sugar, Africa's largest sugar manufacturer, with a complement of some 36 000 employees, operating fourteen factories in six African countries. In this role he was responsible for leading and supporting the implementation of key group-wide Illovo strategies to build leadership and people capability.



### Dr Cecile Gerwel Proches

Cecile is a lecturer in the Graduate School of Business and Leadership at UKZN. She is involved in lecturing in the Postgraduate Diploma in Leadership and Management (PGDLM) and the Master of Commerce in Leadership Studies (MCLS). She has completed her PhD examining the use of systems methodologies to investigate social complexity in a sugar milling area. Her research and consulting interests include leadership, change management, and training and development.



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UKZN Extended Learning (UEL) is committed to enrichment through lifelong learning, by providing high quality credit and non-credit bearing short courses and academic programmes in collaboration with schools and colleges of the University of KwaZulu-Natal. In a fast-changing environment, developing relevant and useful skills and knowledge, and the capacity to deliver results, is more important than ever. Our courses are designed using the very best methods by combining content, based on both tried and tested results, and recent cutting edge research, with interactive experiential teaching and learning from local and international faculty and guest speakers.

## NQF level:

Level 7 on the National Qualifications Framework (NQF)

## Programme fee:

The programme fee of R7 425 (incl.VAT) covers tuition, instruction material, lunches and refreshments

## Duration:

Three days

## Contact:

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